

Message Text

UNCLASSIFIED

PAGE 01 BARCEL 00185 101808Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-15
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FM AMCONSUL BARCELONA
TO SECSTATE WASHDC 4046
INFO AMEMBASSY MADRID

UNCLAS BARCELONA 0185

E.O. 11652: N/A
TAGS: ESTC, SP
SUBJ: P.L. EXPORT TRANSACTION CHECK: COMMERCIAL R.M.S. S.A.

REF: STATE 048283

1. A CONSULATE OFFICER VISITED COMERCIAL R.M.S.S.A. AND INTERVIEWED MR. JUAN A. PEREZ, MANAGER, WHO VOLUNTEERED THE FOLLOWING INFORMATION. COMERCIAL R.M.S. S.A. IS AN IMPORTER, WHOLESALE AND DISTRIBUTOR OF ELECTRONIC COMPONENTS AND MICROPROCESSORS WHICH ARE SOLD IN SPAIN ONLY. ITS MAIN CUSTOMERS ARE RADIO AND TV MANUFACTURERS. THE FIRM HAS AN ORDER FROM INTER-GRUDIG, S.A. A LARGE SPANISH MANUFACTURER OF RADIO AND TV SETS, FOR 10,000 INTEGRATED CIRCUITS THAT IT PLANS TO IMPORT FROM MONCLOA ELECTRONICS, CORP. THE SUBJECT COMPANY ALSO IMPORTS FROM TEXAS INSTRUMENTS, THRU ITS EUROPEAN OFFICES, FROM OTHER AMERICAN SUPPLIERS AS WELL AS FROM JAPANESE AND OTHER FIRMS. IT IS A DISTRIBUTOR, SINCE 1977, OF MOSTEK CORP., CARROLLTOWN, TEXAS 75006, THRU MOSTEK, GMBH, 7024-BERNHAUSEN, GERMANY, FOR MICROPROCESSORS.

2. THE INTERVIEWER DISCLOSED THAT MR. PEREZ SIGNED A NUMBER OF BLANK FORMS, DIB-629, WHICH MONCLOA FILLS OUT WHEN REQUESTING EXPORT LICENSES FOR SHIPMENTS TO
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COMERCIAL R.M.S., S.A. THIS PROCEDURE HAS ALSO BEEN USED BY MONCLOA IN OTHER CASES, AS WE DISCOVERED WHEN INVESTIGATING MASER ELECTRONICA, S.A. (STATE 048284), FOR A.P.L. EXPORT TRANSACTION CHECK, SEE BARCELONA 0186

3. COMERCIAL R.M.S., S.A., A SMALL CORPORATION FOUNDED IN 1974 AND INACTIVE UNTIL 1977, IS LOCATED ON FELIPE

DE PAZ 2 BARCELONA 14, SPAIN. IT EMPLOYS 7. IT HAS 1
RESIDENT SALES AGENT. FIRM HAS AN AUTHORIZED AND PAID-
IN CAPITAL OF ABOUT U.S. DOLLARS 45,000, GROSS ASSETS
OF OVER U.S. DOLLARS 75,000, AND CURRENT LIABILITIES
OF ABOUT U.S. DOLLARS 21,000. THE FIRM ESTIMATES SALES
AT ABOUT U.S. DOLLARS 1 MILLION IN 1978. BANKING AND
TRADE SOURCES REPORT THAT IT HAS A GOOD FINANCIAL
REPUTATION AND OBLIGATIONS ARE MET PROMPTLY.

4. IN VIEW OF THE FOREGOING AND DESPITE THE IRREGULAR
PROCEDURE USED TO COMPLETE DIB-629 FORM, AS DESCRIBED
IN PARAGRAPH 2, THE CONSULATE CONFIRMS THAT COMERCIAL
R.M.S., S.A. IS A RELIABLE RECIPIENT OF SENSITIVE U.S.
EQUIPMENT AND RECOMMENDS ISSUANCE OF REQUESTED EXPORT
LICENSE.SINN

NOTE BY OC/T: TELEGRAM DELAYED IN TRANSMISSION.

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